





The Real Estate IRA Purchase Process



-  **Purchase Contract Submission**

Client submits a real estate purchase contract with a completed “Real Estate Purchase Contract Submission and Acknowledgement Letter” to Entrust to initiate the transaction.
-  **Earnest Money Deposit Request**

Client submits a “Real Estate Buy Direction Letter” with the seller signed purchase contract for Entrust to fund the Earnest Money Deposit.
-  **Client Reviews & Approves Closing Documents**

Client submits the “Real Estate Transaction Read and Approved Acknowledgement Letter” to Entrust to certify that he/she has approved all closing documents. Client does not sign closing documents. Entrust executes on behalf of the IRA and forwards all documents to the Title Company.
-  **Title Company Provides Executed Closing Documents for Funding**

Title Company obtains the seller(s) executed documents and forwards copy to Entrust to fund the purchase. Entrust sends funds to complete the transaction.
-  **Title Company Sends Entrust Recorded & Original Documents**

Once escrow has closed the transaction, the Title Company sends Entrust the final closing documents to complete the IRA purchase and for safekeeping.