



Self-Directed **Individual 401(k) Plans**

Self-Directed Individual 401(k) Plan

An Entrust Self-Directed Individual 401(k) Plan gives employers the maximum flexibility and financial ability in investing for their future. The Individual 401(k) plan is similar to a 401(k) plan, but available only for businesses that only employ the owners, their spouses, and/or partners.

This plan allows small business owners the same advantages of a larger 401(k) plan without the expensive administrative costs.

Consider The Entrust Self-Directed Individual 401(k) Plan if:

- ◆ You are a small business owner with no employees other than your spouse or partner.
- ◆ You are looking for the largest retirement plan contribution for a business.
- ◆ You want the flexibility to invest in alternative assets.
- ◆ You want the capability of taking a loan from your plan account balance.

Key Advantages

Higher Contributions

An Individual 401(k) plan has two contribution types available:

- ◆ Employee: Salary deferral, based on earned income, up to the allowed limit
- ◆ Employer: Profit-sharing contribution, maximum 25% of compensation, up to the allowed limit

Unchanged from 2020, the employee salary deferral can be up to \$19,500 as the individual limit for 2021, with an additional \$6,500 for persons age 50 or over.

With an Entrust plan, you can establish the salary deferral component as either a traditional or designated Roth deferral, or both.

Loan Provisions

Participants can take a personal loan of up to 50% of the balance in the account, as long as it does not exceed \$50,000. The loan must be repaid within five years making at least quarterly payments and using a reasonable interest rate (e.g. 1% above prime).

Low Cost

An Entrust Self-Directed Individual 401(k) is less complex and less costly to maintain than the conventional 401(k) plan. It can also be self-managed depending on the plan and the investment options.

Investment Options

An Entrust Self-Directed Individual 401(k) Plan allows you to invest in alternative investments such as:

- ◆ Real estate, notes, and mortgages to name a few.
- ◆ Physical metals such as gold, silver, platinum, and palladium.
- ◆ And much more!

With an Entrust Individual 401(k) account, you can also:

- ◆ Contribute corporate stock or cash, and deduct the contributions within the contribution limits, if you are a "C" Corporation.
- ◆ Manage your assets with a checkbook.
 - As the trustee of your plan, you control the investments and have signing authority over the plan's checkbook.
 - The plan investment—including the checking account—must be titled under the plan name.

Start Saving Today

It's never been easier or more convenient to establish an account with Entrust:

1. Call your local Entrust office and request a new account application, or open an account online at: <https://www.theentrustgroup.com/open-an-account>
2. Submit your application to your local office, or see submission options below:

Email:

newaccounts@theentrustgroup.com

Fax:

510-587-0960

Mail:

The Entrust Group
555 12th Street, Suite 900
Oakland, CA 94607

3. Fund your IRA by making a contribution, or transfer/roll over an existing IRA or 401(k).
4. Choose your investment. For investment ideas, the Entrust Learning Center has a complete library of articles, case studies, news, and ideas on a number of different investment strategies.

If you would like to learn more about how you can benefit from self-direction, please take advantage of free, live and pre-recorded events offered through any one of our nationwide offices.

What's Best for Me?

You should consult with your financial and legal representative before deciding what plan is most appropriate for you. Each small business owner has their own particular need.

We offer the following three options for Self-Directed Individual 401(k) plans:

Option 1:

Entrust Individual 401(k) Plan

We will provide you with the necessary documents to establish the 401(k) plan and we will also do the recordkeeping of the investments in your plan.

Fees:

- \$399 - Annual plan document fee
- \$50 - One time new account set up fee per participant
- Annual recordkeeping and administrative fees. (see fee schedule)

Option 2:

Entrust Individual 401(k) Recordkeeping Service

You may already use a plan document from a different provider. You may use Entrust as a recordkeeper of some or all of your plan investments.

Fees:

- \$50 - One time new account set up fee per participant
- Annual recordkeeping and administrative fees. (see fee schedule)

Option 3:

Individual 401(k) Plan Your Way

We will provide you with the necessary documents to establish the plan only. As part of the service we will also notify you of any updates necessary to keep your plan in compliance.

You take control of how and where the plan assets are invested. You are also responsible for all of the administration of your plan.

Fees:

- \$399 - Annual plan document fee

